

Salsco Rollers

from Lister Wilder



Salsco, INC.
LEADER BY DESIGN

LISTER WILDER

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Lister Wilder UK Importer for Salsco Rollers



Lister Wilder are proud to have been the sole supplier to the UK for Salsco rollers since January 2021. Both family-run companies showcase a reputable history for quality and service, this has resulted in a positive partnership that has strengthened both brands within the UK Golf Machinery market.

Salsco was first established in 1979 supplying a varied portfolio of products including Golf Course and Turf Equipment. All machines are designed and manufactured at their facility in Cheshire, Connecticut, USA. All phases of manufacturing is handled in-house and the products are distributed worldwide, they currently have over 200 dealers and sales representatives globally.

The Salsco greens rollers already come with high praise from existing Golf Course Managers who have stated that their greens rolling time had been cut

by nearly a third with the product. As well as time-saving being a key benefit the presentation and playability of the green is said to have been improved dramatically. With an impressive list of prestigious Golf Clubs currently using the rollers, there is a clear desire across the UK for the market leading brand.

Lister Wilder has grown relationships with Golf clients for over 25 years and this addition strengthens our offering. Our strapline #SaleswithService transfers across all areas of the Lister Wilder portfolio with this range being no different. Ensuring golf course maintenance continuity going forward, Lister Wilder will also be supplying spare parts and after-sales services for existing machines in the UK.

We have set up a network of dealers across the UK so that local support can be provided for both spare parts and repairs, please contact us for details of your local dealer and service centre.

Lister Wilder

Lister Wilder is a wholly-owned family business that was established in 1947. Now in its third generation, the company has evolved to become a well-known and well-respected name throughout the industry. Over the last seventy years Lister Wilder has continued to expand and grow within the Agricultural, Construction, Groundcare and Arboriculture sectors.

Salsco

As SALSCO celebrates over 40 years in business, they employ over 70 people, and market over 40 products. In-house salespeople and over 200 dealers and sales representatives distribute SALSCO products worldwide. Plans for expansion and new products are always in the works as the company looks forward to its next 40 years and beyond.





Drive to the green, raise the wheels, roll the green, lower the wheels and drive to the next green. Self-Contained, no trailer or utility vehicle needed. The Roll-N-Go, EHA is 30% more productive than any trailered roller. Rolling swath is 36" and the Roll-N-Go, EHA will roll an average green in only six minutes.

The Roll-N-Go, EHA is not only for greens, it's great for fairways, approaches and tees as well.

OPTIONS

All of these options can be retro-fit to units in the field

The Inner Spike-Air Kit will gently spike the green to allow water and oxygen penetration through the crust to the roots of the plant.

The Cross Contamination Prevention Kit not only prevents cross contamination from one area to another, brushes continuously clean grass clippings from the rolls. Grass clippings will NOT CLUMP on the end of the roll.

Another great option to use after topdressing is the Top Dressing Brush Kit. (Pictured to the right installed on Model 09065)

Roll early mornings before tournament play. The LED Light Kit is a great option.



LED Light Kit



Inner Spike-Air Kit



Top Dressing Brush Kit



Cross Contamination Prevention Kit

Standard Features Include:

- 5 - Year Warranty
- 13HP Honda Electric Start Engine with Cooling Fan
- 6-Gallon CARB Approved Canister Fuel Tank
- Slide Adjust Arm Rest Seat
- Dual Drive Oscillating Rolls for Positive Traction
- Articulating Steering
- Automotive Type Tilt Steering Wheel
- Hydraulically Operated Turf Tires
- P.S.I. = 10.2 without water added to the rolls, 11.6 with water added to the rolls



The name says it all
"ROLL-N-GO, EHA"

EHA - ELECTRIC HYDRAULIC ACTUATORS



Salsco First Choice at Minchinghampton

When you play your golf at Minchinghampton in the Cotswolds you can take your pick from three very different courses run by one club. There's the charm of the Old Course, which is steeped in 133 years of history and takes you across a common that is also an SSSI and is grazed by cows in summertime. Or you can immerse yourself in one of the two 'new courses' nearby - the tree-lined parkland of the 1970s Avening or the inland links of the stunning 1990s Cherington.



But if the courses are diverse then so too are the green keeping techniques employed in each case. On the old course, the regime is light touch and traditional with an absence of irrigation and minimal fertilisers. On the new courses, the latest available aids are employed, including a new Salsco HP-11 III roller from Lister Wilder at nearby Cirencester.

The arrival of the Salsco marks a belief that even apparent perfection in a playing surface can be made better still. It demonstrates a determination to achieve consistently high performance for everyday play as well as for tournaments or the level of regional Open qualifiers that will take place there in June.

As Salsco's UK importer, Lister Wilder is seeing lots of interest in the latest HP11-III model with its 73-inch armoury of three driven rolls. Each oscillates to apply 100% roll-to-ground contact, following the green contours and smoothing the surface without changing it. It achieves an 11 mph ground speed and its traction on slopes and banks is exceptional in wet or dry conditions.

For Minchinghampton's Courses Manager, Adam Matthews, the new roller is a fundamental. "We wanted consistent greens performance," he says. "I am a great believer in producing enjoyable playing surfaces year-

round regardless of our events. The Salsco now helps us maintain 2.5 hectares of greens surface and it ticks all the boxes.

"It is not only comfortable and easy to operate, it's also a good size and the speed-to-weight distribution is excellent. It also allow us to roll the greens much more quickly and is proving to be highly reliable."

"The brushes are excellent because they don't allow any debris or sand to be left on the surface - the rollers stay nice and clean. We use it two to three times a week in the main May to September season but also to a lesser extent in winter period, which is fine because its impact on the soil profile isn't too dramatic."

The advice on its acquisition came from Ian Davies, Area Sales Manager with Lister Wilder. "I really value his input, honesty and integrity," says Adam. "Ian always gives me straightforward advice based on knowledge of what we need rather than what he wants to sell."

Adam's pride in the 54 holes that he manages at Minchinghampton is very evident and he relishes the huge variation in characteristics between the courses. "We aspire to offer our members three very different experiences," he says. "When you come here you have

choices that you don't have elsewhere - some play all three courses while others have a preference for one."

The Old Course goes all the way back to when the club was formed in 1889 when it was donated to the local populace by merchants who had made their fortune out of local wool. Set out across the high plateau that is the local common and enjoying excellent views, it is subject to grazing rights that could see 500 cattle in a summer. Today, it still demands a high level of skill, strength, judgement and indeed patience.

Such has been the success of the original course that, in the early 1970s, there was a need for a second course to cope with demand. Farmland was bought and the Avening was built three miles away with a former barn converted to become its clubhouse. In the 1990s, demand for membership was still strong and more land was purchased for the Cherington.

For Adam, it's a great place to work at the pinnacle of a career that started more than 20 years ago when he left school aged 16 with little idea what he wanted to do. "I went to college for two years and studied sports turf management and during that time I did work experience here," he recalls. "When I finished college I was fortunate enough to be offered a full time job here as an assistant greenkeeper, learning pretty well all I know from my predecessor Paul Worcester."



Minchinghampton's Courses Manager, Adam Matthews

Electric Greens Roller

NO OIL, NO HEAT AND NO NOISE

The Electric Greens Roller, QC is the result of years of testing and product improvement. Both rolls are driven, each with its own heavy duty gear box and electric motor. There is easy access to all electrical computations with a self-diagnostic controller. The speed is variable, up to 11.9 Miles Per Hour.

The Electric Greens Roller comes with a 36V Lithium Battery Pack The Lithium Battery is light which will decrease the P.S.I. ground pressure substantially. It requires no maintenance and the projected life span is 10 Years! After rolling 18 standard size greens, there's 30% - 40% power left.



Salsco HP11-III - Roller

GREENS - APPROACHES - FAIRWAYS

5-YEAR WARRANTY*

SALSCO fabricated a grander version of their premier HP11 Roller and produced the HP11-III Roller. The advantage is having three driven rolls that oscillate and articulate which guarantee 100% roll-to-ground contact and a 73" rolling swath with this advanced version.

The HP11-III is manoeuvrable, dependable, and built to meet the highest standards in smoothing any golf course surface.



Three Driven Rolls that oscillate and articulate guarantee 100% roll to ground contact which assures traction without slipping. The HP11-III travels over the ground following the undulations designed into the turf and smooths the surface without changing it. The almost 11MPH ground speed and 73" rolling width makes it a machine that is hard to beat. With all three rolls on the HP11-III independently powered, traction up slopes and banks is exceptional in wet or dry conditions.

The Salsco Electric Greens Roller is now available from Lister Wilder.



Load & Go Guidance Rails make it a breeze to load the roller on the trailer. Nothing to adjust, unlock or lock. Simply drive off the green, drive up the tailgate ramp into the trailer, turn off electricity, engage the Lock & Latch, get off the roller, raise the lock/latch tailgate, and drive to the next green. Just as easy and fast in the reverse when arriving at the next green. A full heavy duty rubber mat is standard on both the tailgate and the trailer box. A swivel jack stand with a caster wheel is mounted to the trailer frame. It's also a great piece of equipment to use around the golf course when not being used with the roller

Standard Features Include

- 36V Lithium Battery!
- Dual Drive Oscillating Rolls for Positive Traction
- Articulating Steering
- Automotive Type Tilt Steering Wheel
- Forward/Reverse Seat Slide
- LED Light Kit
- P.S.I. EGR (with Lithium Battery) = 7.6 without water added to the rolls, 9.0 with water added to the rolls

FREQUENTLY ASKED QUESTIONS AND ANSWERS

- 1. Why create a 73" roller?** While most clubs continue to purchase multiple rollers, the HP11-III offers the ability to buy one roller and still be productive.
- 2. Any damage to the green?** No, the roll housings articulate at different degrees of travel, which allows turning without bruising.
- 3. How does it follow the undulations?** All three rolls articulate and oscillate to smooth the surface without changing the undulations designed into the green.
- 4. How is the traction?** There's 100% roll-to-ground contact, which assures traction without slipping.
- 5. What is the PSI?** With 168 sq. in. of contact surface and a weight of 1180, the PSI is low at 7.
- 6. What is your Warranty?** 5-year limited warranty. Honda engines carry a 2-year OEM warranty. Pumps, motors, hoses carry a 1-year warranty.
- 7. What other uses does it have?** Tees, approaches, new sod, and top dressing when using our brushes.

FEATURES & BENEFITS

- 13 HP Honda electric start engine
- 12-volt battery
- 6-gallon, CARB-approved fuel tank
- Engine cooling fan
- Three steel rolls that oscillate and articulate when driven
- Roll housings articulate at different degrees of travel, which allows turning without bruising
- All three rolls drive and float independently which allows for 100% roll to ground contact
- P.S.I. = 7.0 without water added to the rolls, 9.2 with water added to the rolls
- 73" rolling width = productivity
- You can add water inside rolls to increase PSI
- 100% roll-to-ground contact
- Traction without slipping
- Incredible climbing traction, up to 40°
- Increased speed
- Hydraulic steering
- Automotive type steering wheel
- Do more than roll with our accessories
- Transport trailer is standard

SPECIFICATION

Engine	13 HP electric start Honda
Controls	On/off switch, choke & fuel
Battery	12-volt
Seat	Moulded cushion with protective edge trim
Brakes	Hydrostatic drive
Traction Drive	All three rolls drive and float independently
Hydraulic System	One heavy duty variable speed piston pump delivers oil to three hydraulic motors that drive the rolls
Speed	Variable, 0 - 11mph
Psi	7 PSI. 168 sq. in. of contact

Optional extras as standard on UK supplied machines

All of these options can be retrofit to units already in the field

- All UK machines supplied as standard with
- Top Dressing Brush Kit
- Transport Trailer
- Light Kit
- Seat Arm Rest Kit



Call your local area sales manager for more details





Salsco Roller Rises to a Steep Challenge

A roller that readily copes with steep slopes is without doubt the order of the day at Worplesdon Golf Club in Surrey given that its rises and falls are widely regarded as amongst the most challenging in the south of England.

For Course Manager Paul Robinson it represents one of the key reasons for opting for Salsco HP11-III rollers, of which he currently has two, bought through Dave Gray at Lister Wilder's nearby Ockham branch. "The fact that it is a three-wheel drive vehicle means that we have never had any problem with traction," he says. "It goes up all our tiered McKenzie greens without any problem, and in some cases, they really are steep."

The beauty of the HP 11-III is that each of its three oscillating rollers is driven independently, and each is making 100% roll-to-ground contact, so ensuring traction without slipping even in wet weather. It travels over the ground following the undulations designed into the turf and smooths the surface without changing it. The fact that the roll housings articulate at different degrees of travel also allows turning without bruising.

The other great strength of the Salsco is that it achieves an 11mph ground speed which, combined with a working width of 1,854 mm, means that it can cover a lot of ground very quickly. In Worplesdon's case, that means that for much of the year one roller can easily keep up with the two greens mowers when working in tandem through the morning set-up.

"We have two Salsco's and at specific times of year we will run them both, especially if we are alternating rolling with mowing in the winter months," says Paul.

Paul also likes the fact that the HP11-III gives him the option to add water to the rollers, which means that he can usefully increase the PSI from 7.0 to 9.2, so making the surface smoother and gaining green speed. UK importers Lister Wilder choose to include the deluxe seat, arm rests and LED lights in the standard UK specifications, although optional extras such as cross-contamination prevention kits, top dressing brush kits, and pedal extensions can be retrofitted if required.

Paul will soon celebrate 30 years at Worplesdon Golf Club and has seen it change greatly over that time while still maintaining its reputation as a traditional members' club that is committed to high standards on all fronts, including maintaining the essential quality of its heathland.

One of Surrey's leading heathland courses, Worplesdon remains much as it was originally laid out by JF Abercromby in 1908 with greens and bunkers designed by Willie Park Junior. Neither of those golf course legends could have imagined the sort of modern day enhancements recently delivered via an impressive short game area alongside the first tee.

"Our new short game area has been greatly appreciated by members and guests alike," says Paul. "Many of our

members now expect a first-class practice facility and we often have golfers paying us an early evening visit to perfect their short game." Also on the agenda at Worplesdon is updating the present driving range and a full replacement of the irrigation system.

Why Roll?

Some comments from SALSCO customers:

- Reduces disease
- Controls the thatch layer
- Helps smooth the surface to give you a better mow
- Firms the soil for a better golfing experience
- Gives faster, smoother and truer ball roll on the green



Course Manager Paul Robinson.

Area Sales Managers

For all other areas not highlighted on the map please contact our Salsco specialist David Gray on 07553 891 199 who will advise you on your local dealer.



For more information call our area sales managers above or visit our website at **listerwilder.co.uk**

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